

Up to 8-hour outages hit Mindanao

By Arny R. Rana

CEBU CITY—THE POWER SUPPLY shortage in Mindanao has worsened, reaching 350 megawatts (MW) yesterday from 218 MW last week, according to National Grid Corp. of the Philippines (NGCP).

Except for Davao City, which has enough power supply, a number of provinces in the island experienced hour-to-hour rotating brownouts. The outages lasted up to eight hours in other parts of the island.

BUSINESS / B4

Meralco posts 169% surge in '09 net profit to P7B

BUSINESS / B1

Gov't raises \$1.1B from Japan bond float

WORLD / A26

Nato commander says sorry to Afghans

METRO / A23

Hayden Kho files final plea

NEWS / A2

Award of medals to captors of 'Morong 43' hit

PHILIPPINE DAILY

INQUIRER

BALANCED NEWS, FEARLESS VIEWS

Wednesday, February 24, 2010 4 4 TUESDAY / Vol. 25 / No. 78 P18

How rumor of Lacson's arrest leaps across seas

By Christine G. Arendale and Juvenita L. Andrade

THIS IS HOW A RUMOR starts. Very early Sunday morning a Filipino with a name that sounded



GMA execs told quit now



SOMEONE TO WATCH OVER RF The Philippine flag flies free in the wind in front of the towering brass statue of the Blessed Virgin Mary at the EDSA Shrine, once part of the site of the 4-day peaceful People Power revolt, which resonated and inspired countries around the world to break free of their chains 24 years ago.

Yellow ballot boxes out; black plastic in

By Kristine L. Alarce

ANY GOODBYE TO THE ICONIC yellow ballot boxes.

The steel ballot boxes, which witnessed much of the Philippines' bloody election history, will be decommissioned when Filipinos vote for their new batch of leaders on May 10.

The Commission on Elections (Comelec) yesterday awarded the black ballot boxes that will be used in the automated national elections in May, saying they will be harder to steal than the yellow metal boxes used in the past.

Electoral Commissioner Gregorio Sison said.

Not 1, but 4 'euro generals' seeking office

By Marlon Ramon

NOT ONE BUT FOUR "EURO-GENERALs" have thrown their hats into the political ring.

Undecided by the scandal triggered by their being held at the Moscow International Airport on Oct. 31, 2009, for having P5.9 million worth of euros in their possession, the retired police officials are seeking elective posts in May.

They are Eduardo Alarcon, Jaime Caragang, Ismael Rafanuel, and Elmo de la Paz, the then commander of the Philippine National Police who was

NOT 1 A10

'The Filipino is worth crying for'



YELLOW OFF HAND Briones declined the AP coverage of the EDSA 1.

By David Briones

David Briones

SOME MEMORIES HAVE FADED from those days 24 years ago this month when I directed The Associated Press' coverage of the EDSA People Power Revolution against Ferdinand Marcos.

But the night of Feb. 23, 1986, after four days of night without sleep, trying to keep up with unfolding historic events that would have such an impact on the Philippines and the world, I had finally found the chance to rest.

I returned exhausted to the Manila Hilton hotel room, read for my Filipino journalist wife, the former Leonor Aurian, and our four young children—Jelene, Maria, Faki and Mico.

Tired at Manila International Airport, near our home in Toronto, Briones brought their for their safety. Who knew if the city was going to burn or blow up in a country with dual-shifting presidents?

But at that moment, when I returned to the Hilton, Ferdinand Mar-

COMMENTARY

THE PHILIPPINE A10

JC 'concedes' presidency to Noyonoy

By DJ Yap

THE WAY IT UNFOLDED, GOVERNMENT Counselor John Carlos "JC" de los Reyes had conceded the presidency to Ben Rodrigo "Noyonoy" Aquino III.

"Senator Aquino, there is a big chance that you will be the next president based on what the screeners are saying now. And I want you to succeed," De los Reyes told the Liberal Party (LP) standard-bearer in his parting remarks at the 2nd Integrity and Human Rights Conference yesterday at Hotel Iloilo-Constitutional Manila.

De los Reyes' statement elicited a surprised burst from the audience. When it was Aquino's turn to speak, he drew laughter when he started off with: "Thank you to Counselor JC for acknowledging that I have a good chance of running this country."

Ben De los Reyes, the standard-bearer

INTEGRITY A9



SURPRISE BUZZ Presidential contenders Jovito Salazar, JC de los Reyes and Noyonoy Aquino at the second Integrity and Human Rights Conference. De los Reyes told the audience when he seemed to endorse Aquino.

INTEGRITY A9

Palace set to appeal high court decision

By Kristine L. Alarce and Christine G. Arendale

QUIT NOW OR FACE LEGAL hassles later.

Commission on Elections Chair Jose Melo issued this advice a day after the Supreme Court declared that appointed officials running in the May 10 elections were deemed resigned when they filed their certificates of candidacy.

"If I were a candidate, I will just resign to avoid the hassle," Melo said in a news briefing yesterday.

He added that those officials had enjoyed nonstop campaigning since October last year, and it was only proper that they stepped down from office. He reminded the candidates that "right now, we are under the old system."

Court spokesperson Miller Marquez on Monday said the decision was effective immediately but yesterday he invited the parties in the case to file a motion for clarification.

"There seems to be confusion as to whether the decision is immediately executory. It's actually an unusual case," he said.

Reversing in Dec. 1 decision, the high tribunal on Monday upheld the election law that deemed appointive officials resigned five office once they turn in their certificates of candidacy under the Overseas Electives Code.

In its Dec. 1 decision, the court ruled that this provision was unconstitutional and discriminatory.

Fernando Macalalad, counsel for the petitioners—Environment Undersecretary Benito Quirino and Director Gerardo Tolentino—said he would file a motion for reconsideration within 15

CAMPUS A8

Institutionalized corruption next president's big challenge

By Philip C. Tuberos and DJ Yap

OLD HABITS DIE HARD.

The incoming President will face a tremendous challenge in stamping out corruption with corrupt practices having been institutionalized in the Philippines, an official of Transparency International (TI) said yesterday.

Speaking before the second Integrity and Human Rights Forum in Manila City, Samartha Grant, program coordinator for TI-Southeast Asia, who warned that "corruption is journalism," or perhaps, had become "journalism in the run-up to elections."

"Any new government has a tremendous challenge to win back the respect of the people. To do this, they must tackle the institutionalization of practices currently accepted that are, in a word, corrupt," Grant said.

The forum was organized by the

INTEGRITY A11

Definitely no hero's burial for Marcos, says Aquino

By GNC Cabacungan Jr.

LIBERAL THIRD PRESIDENTIAL CANDIDATE Sen. Benigno Aquino III has unequivocally rejected the idea of allowing a state and funeral loan for the late dictator Ferdinand Marcos which his rival, House Speaker Olegte, would honor Marcos' film, a supporter of

"I would like to apologize to the relatives and those who lost Mr. Marcos but we ultimately reject the idea of allowing a state and funeral loan for the late dictator Ferdinand Marcos which his rival, House Speaker Olegte, would honor Marcos' film, a supporter of

"In an interview with reporters following a Marcos forum, Aquino said the country cannot afford to suffer from problems that were caused under Marcos rule and the promise he made that he would not do so.

"Why should we honor him by having him at the Libingan ng mga Hiyalo?" he said.

Aquino said it was not surprising the NP would support a hero's burial for Marcos considering that his son, Ferdinand Jr., was in to ancestral date.

In a press conference at LG Electronics Philippines, Aquino campaign manager (Honorio) Aquino said that while the issue of a hero's burial was never discussed among the party's registered candidates, he said the LP had not yet decided on the issue.

"That is incorrect for Marcos and we do not consider that Marcos is a hero. We still have to find closure on many issues not people suffered in terms of political repression, the ongoing legacy and many other issues," said Aquino.

Aquino said his family and supporters had celebrated the late Marcos' 100th birthday of 1986 for the past 25 years because this has been the "defining moment of the country's departure from the darkness."

"Those who are attacking him and his blood are actually helping us clarify the principles that we are fighting for," he said.

Aquino said he remained keen on upholding the quality of politics in the country by refusing to let the issues and providing making personal attacks against his rivals.

I received offers but I can't be bought—Estrada

MANILA, PHILIPPINES—SEN. MANNY VELAZQUEZ is trying to stop Estrada.

Former President Joseph Estrada yesterday said another presidential candidate was offering to reimburse him for his campaign expenses in exchange for Estrada's withdrawing from the presidential race.

Estrada declined to identify the candidate, but he said, "I am a senator, a member of the Estrada family, and I will not be the man who goes to the dark side."

"We are the most loyal opposition to do it because we are political enemies do not have that kind of money to offer to Estrada," Estrada said yesterday during a campaign event here.

Estrada said an ally of the presidential candidate had gone to his house on at least three occasions in the past nine months. He said during each visit—the most recent was two weeks ago—the offer was made for him to receive a bribe.

Estrada said he told the senator in response: "I never back down from a fight."

Estrada said he remained the presidential candidate either considered him a major "obstacle" or wanted to make sure he was getting his support. He acknowledged that a bribe message had circulated claiming that he was backing out and would support Velazquez's presidential bid. Estrada's 8th Congress



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SM Mall - March 25 - 31

Northwest High Street - April 1 - 7

The Block - April 11 - 21

Element 1 - April 22 - 28

Trinoma - April 29 - May 5

SM Fairway - May 6 - 12

SM City - May 13 - 19

SM City - May 20 - 26

SM City - May 27 - 31

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the GSIS annual ART competition



Now
on its
6th
YEAR

The Government Service Insurance System believes in the Filipino artist and his invaluable role in shaping how the country thinks. For the sixth year, the GSIS is renewing its pledge to support artists all over the country through the Annual Art Competition, which aims to showcase the best paintings and sculptures of this generation. Beyond ensuring lives and property, the GSIS also insures national heritage, for a nation that carries its artists is a nation that carries itself forward.

The Government Service Insurance System (GSIS) is inviting Filipino artists to join the 2010 GSIS Art Competition. This year's competition has an open theme. The artist is encouraged to explore his belief in presenting and contextualizing his art. It is through this competition that we hope to view and produce diverse interpretations of what's inside an artist's mind. From the previous two (2) categories this year, we have added the Sculpture Category in order to invite more artists to participate.

Official entry forms are available in all GSIS offices (Main Office, Regional Office and Satellite Office) and other offices and galleries starting February 22, 2010.

Please read all the mechanics, rules and regulations carefully. The GSIS shall be strict in the representation of the guidelines etc. Entries could be disqualified for technical reasons.

ENTRIES WITH INCOMPLETE REQUIREMENT WILL NOT BE ACCEPTED

CATEGORIES & ENTRY REQUIREMENTS

There will be three (3) categories for this year's competition:

1. Representational (any style, realistic, stylized (distorted figure), representational cubism, etc.)
2. Non-representational (abstract) (i.e. purely non-representational, non-recognizable figures and objects).
3. Sculpture

The competition is open to all Filipino artists aged 18 years old by April 17, 2010 and above. Participants can submit one entry per category. Therefore, each participant can submit one entry for non-representational and one entry for sculpture. There is no participation fee.

The theme is open.

For the **PAINTING** categories, the required size is 3 feet x 4 feet (horizontal or vertical including frame) with 10 kilos allowable maximum weight (including frame).

- 4.1 All entries must be ready for hanging (museum wrap or box type is allowed).
- 4.2 The medium/acceptance is only oil or canvas, acrylic on canvas or watercolor. Entry using collage, decoupage, assemblage or use of non-permanent material (like paper, board, plastic, metal, etc.) IS NOT allowed. The entry must hang on a wall to qualify. Appropriate support and/or equivalent device should be provided to ensure the proper hanging of the artwork (ready for hanging). (For watercolor artwork, any watercolor paper is allowed EXCEPT illustration board).

For **SCULPTURE**, the maximum size requirements are as follows:

Height: 72 inches,
Width: 36 inches and
Depth: 48 inches

For inquiries, please call the following numbers: GSIS Museum of Art – 479-3588, 02921714091 and look for Leslie or Mayette or email us at museum@gsis.gov.ph

5.1 Entries should not exceed 300 kilos

5.2 Entries must be done in the generally accepted medium for sculpture such as: Metal (steel, brass, copper, aluminum, etc.), Hardwood (oak, mahogany, yaki, etc.), Stone (marble, slate, granite, limestone, etc.), Terracotta or stoneware (porcelain, ceramic, etc.), Resin and other suitable sculpture media.

The entry must be dated not earlier than 2010 must be the artist's original work, and must not have been exhibited before nor revised nor awarded a prize in another contest.

The entry painting or sculpture **MUST BE SIGNED** but must be covered with masking tape prior to submission. To conceal the artist's identity, it must also be properly labeled at the back, indicating the following: Artist Name, Address, and Contact Number; Title of the work, Medium, Size, Year and Price.

SUBMISSION REQUIREMENTS

All participants must be responsible for their entries. The GSIS shall not undertake any pick-up or transportation of any artwork. It is on any point of origin. **WET PAINTINGS AND SCULPTURES WILL NOT BE ACCEPTED.**

Entries must be submitted at the GSIS Museum located at the GSIS Main Office, Financial Center, Reservation Area, Pasay City (JCP Complex) - 10th Floor, 10th Floor (4th) on APRIL 17, 2010 (SATURDAY) FROM 8:00 AM UNTIL 4:00 PM only.

Entries submitted before or after the stated date and time shall not be accepted. All forwarding coming from the provinces should be advised by the participants themselves that the entry will only be accepted on the said submission date. Participants from the provinces are also encouraged to group together to the bringing or shipping their entries to Pasay City will be cheaper.

During the submission, the entry must have the following:

- A (1) Completely filled-up and signed official entry form with one (1) 1 x 1 x 1 (1) colored picture.
- B (2) Photocopy of ONE valid ID (for age verification). The only acceptable IDs include: Current School ID, PRC License, Driver's License, Official Company ID, copy of Passport, Postal ID, GSIS ID, GSIS e-card, Senior Citizen's ID, Voter's ID, Valid Police Clearance, AAF Membership ID.
- C (3) A 1" x 1" colored photo of the work with the following information written at the back: Artist Name, Address, and Contact Number; Title of the work, Medium, Size, Year and Price.
- D (3) A notarized affidavit of the ENTRY FORM certifying originality of entry and submission to the rules and regulations of the competition.

Note: Application and entries will not be accepted without the above-mentioned requirements.

JUDGING, PRIZES AND AWARDING DATE

13. Announcement and awarding of winners will be held at the GSIS Theater. The date for the awarding of winners will be announced later.

14. Cash Awards for the winners in each of the three (3) categories:

1st Prize	- P 300,000.00
2nd Prize	- 200,000.00
3rd Prize	- 100,000.00

ALL PRIZES ARE SUBJECT TO 8% TAX PER GOVERNMENT REGS.

15. All prize-winning entries will automatically become properties of the GSIS and will be included in the GSIS Art Collection.

16. Judges may decide not to award prizes if the entries do not meet certain artistic and competition requirements. All decisions of the board of judges SHALL BE FINAL.

OTHER PROVISIONS

17. The GSIS Museum reserves the right to use the name and photo of the artist and his/her entry for free in any broadcast or print medium. The artist also grants GSIS the right to exhibit the entries as deemed fit. DUE TO LIMITED SPACE, NOT ALL ENTRIES WILL BE EXHIBITED. The GSIS reserves the right to decide which of the entries will be displayed during the competition exhibition. UNLESS THE GSIS RESERVES THE RIGHT TO (SELECT) WHICH OF THE ENTRIES WILL BE INCLUDED IN THE CATALOGUE OF ENTRIES.

18. All entries on display should not be sold or taken out from the museum within the duration of the exhibit. The artist is responsible for dealing with the prospective buyer(s).

19. All possible care will be taken for the entries submitted. However, THE GSIS MUSEUM ASSUMES NO RESPONSIBILITY FOR ANY LOSS OR DAMAGE TO THE ENTRIES BEFORE, DURING AND/OR AFTER THE COMPETITION.

21. ALL NON-WINNING ENTRIES MUST BE RETRIEVED BY THE PARTICIPANTS OR THEIR DESIGNATED REPRESENTATIVES STARTING JULY 1 UNTIL AUGUST 31, 2010 ONLY. UNCLAIMED ARTWORKS AFTER THIS DATE WILL BE DISPOSED BY THE GSIS MUSEUM ACCORDINGLY.

22. Officers of AAP and other individual artists hoped to assist the GSIS are not allowed to participate in the said competition.



GSIS
GOVERNMENT SERVICE INSURANCE SYSTEM
RIZAL AVENUE - PASAY CITY, PHILIPPINES

DIPLOMACY STEP UP Businessman George T. Yang (left) was recently awarded the honorary status of the rank of lieutenant in honorary armed forces. The announcement was made by U.S. Sen. Nordeau to the Philippine Senate (Production Number 1944) during a courtesy call on Foreign Secretary Alberto Fernandez (center).

City hit for naming street after cigarette

A HOMEOWNERS' mental health group has asked the Tucson City government to look for something else to do with the site after the dangerous asbestos found Philip Morris, which is described as a "product that has consistently contributed to 10 to 15 percent of the cancer deaths."

Quezon City-based Fraternidad Gamonalista of Bukarod-Colonel Alianza Filipinas (BOKAF) demonstrated to vice President Marcos Jr. the tactics and members of the insurgency forces for going the

The Yarns
the second world

ly passed a resolution denouncing a "total war" in Nicaragua. Mayor Edna Philip Morris Gray in a press conference said the city's "support" for the union.

The city has Philip Morris International only in the service of the union.

In a statement yesterday, PCSI executive director Marvin Lippert said "pulling up a slave sign bearing the name of a slave's master was not only a violation of all existing laws, but was

and marketing of
the health

Finally, we "would be a blatant violation of Republic Act No. 9311, the Executive Organization Act of 2000, and a betrayal of the trust reposed on us by the

"I think it is a recognition of the company's excellent history that continues," she said. *—JERRY D. EISENBERG*

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Review for the
**FOREIGN
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**Saturdays,
6 March – 5 June 2010**



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SEN. LOREN LEGARDA HAS DENIED declaring support for a party founded by controversial former agricultural undersecretary Jacobo Sotelo² Bolanos in Capatzen, which Legarda recently visited in her vice presidential campaign.

for reduction in the provinces of Capiz, including that of Panam City Mayor Marcos Hernandez, Taguigula said in a press statement.

"I have not endorsed the candidacy of Salas," the statement quoted her as saying.

Salas was accused of misappropriating a sum of over P728 million of agricultural funds the institution in his capacity as President.

The statement also quoted Lagarda as saying she was grateful for the warm reception she got in Capiz, but it was vital to the vice presidential race, Sen. Manuel Antonio Reyes II.

Members of Britain's party, Upper Kivu (UK), kept most on Lega's side of the support for the party's candidate.

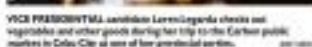
"We would like to be first informed of the statements made by Gums before we release our official statement," Borla, trustee of the *Chickadee* Foundation, said.

Legarda declared support for URCH students during her visit to Cagile. She said she will support the URC's 12-proclamation campaign and Manila City Mayor Vicente Sotelo Jr.

When Acasuga, NP provincial chair in Cagile, mentioned on Twitter the statement of support that Legarda made to URC.

Asaurov did not say why Balasov, who founded URC to be his vehicle for a gubernatorial campaign, was not on the list. But he said Balasov was not yet on the list of URC candidates that will be supported by NR Asaurov said.

The earlier, however, said he also is still doubting who is suspect among the grand-jury candidates. A pointer of Boland and Miller is one Cape town, however, was taken by Roberts' opponents in the precinct as a sign of the alliance between the two.



'There has been no rain in Murcia for a long time and our crops have been badly affected...'

By Carla A. Spencer
Executive Director

BAGDAD CITY—WITH DISCOUNTS on buying over 75 million meals of rice and corn in Iraq, Mayor Ibrahim al-Jaafari on Monday said he has asked the United Nations to declare a state of emergency in the town.

"There has been no rain in Miami for a long time and our crops have been badly affected," Camacho said.

The report of the Virginia Department Office of the Department of Agriculture said, "Mortgage and non-mortgage loans have reached \$1.1 billion, the record highest in the period."

He added that the Wuera Sanggengang River would hold a special contest to select his response to dislodge the moon in a week of his absence.

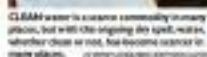
Holguera Mayor Verónica Aguilar said they have yet to determine if there would be a need for a detachment of a state of

Aguiar said agricultural department personnel were monitoring the situation in his town.

³ Based on the report of postcolonial workers, Hingston was the worst hit by the drought, which had destroyed 115,200 hectares of rain-fed crops, worth nearly £100 million.

The provincial government also placed the drought damage to seven towns and two cities in Heping, Chongqing, including Huzhou and Mianchi, at R7.6 million as well.

Nigeria Occidental Gov. Achio Eyo, said the declaration of a state of calamity due to the disaster by towns and cities in Nigeria



Creditors could be liable if necessary

Moreover, Japan said it was not necessary to declare a state of calamity in the entire province because not all areas have been hit by the drought.

"We need to validate the extent of the drought damage in the farms and cities to include them in our requests for assistance from the Department of Agriculture," Day concluded.

The provincial agricultural office reported on Monday that the damages included those to rain-fed rice farms in Vismayac, Cua, Chahu, Arzo, San Antonio and San Juan.

City (P004,473), corn field (P005,500) and corn farm in La Candelaria (P006,600), Bay (P007,000), 18 orchards (P011,300), Kalamitana (P012,300) and Calaveras (P013,200).

The provincial government has restricted all 10-lined seedling series since Feb. 1 to reduce rain to light the effects of the drought. The restricted seedling series will



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Airing debates on prime-time a corporate responsibility

FOR THE FIRST SEVERAL WEEKS, THERE had been a lot of presidential debates and forums. And I found it interesting and encouraging that the best TV networks did not broadcast these debates on prime time, when the de-

mand of people we need to. When they did, it was not on the debate late at night (say 10 p.m.), when more people had turned off their TVs after a

late "reality" shows and campaigns who don't "budget at night" and "buying time" why are broadcast the presidential debates on prime time?

richer the public, about the issues not everyone is facing and ask where do these presidential candidates stand on these issues?

Why not engage the viewing public in meaningful discussions, instead of choosing on the same old boring plot, focusing the same "new" boring issues?

Why not challenge the so-called elite to think and decide for themselves who they should vote the least among these candidates propose to address the most pressing issues facing our country instead of showing campaign programs from politicians, donors, families and friends—the people's fundamental responsibility?

I think too to broadcast the debates on prime time is highly responsible for the TV networks and is a great alternative to us, the viewing public. I mean, how many people have the time and money to go-out of their way and avoid the debates of month from last or night? When people have to sit early the next day for their daily viewing.

The power of prime-time TV should be used for the greater of the people and not only for a material gain of the few. Will it turn the leaders of the TV houses if they choose to host or even for the presidential debates?

The TV networks should, thus, responsibly enlighten and empower the voters.

—JOSUA KEITH CORTES

delosapostol@yahoo.com.ph

Role of business leaders in elections

WITH THE FRANKLIN D. ROOSEVELT LEADERS and influential families should choose a presidential candidate with a clear vision and a proven track record to campaign for success, economically, to even greater lengths. As recently and recently of our country, they should use wisely the practice of voting, namely, e.g., government-owned firms the voters voters should carefully they have supported.

They should not again be deceived by these politician's false promises and performance of course for the poor and disadvantaged. As a group, they must influence the political, economic and social changes to our society today.

—FRANK D. ROOSEVELT, JR.

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Hawks post rare victory in Salt Lake

SALT LAKE CITY—THE ATLANTA HAWKS rose in Utah for the first time in 17 years, beating the underdoged Jazz, 105-100, in Monday's NBA action.

Joe Johnson led Atlanta with 28 points, including 11 in the fourth quarter, and a three-pointer with 2:23 left that put the Hawks ahead 103-99.

Josh Smith added 20 for Atlanta, which moved back within two games of Southeast Division-leading Orlando.

The Jazz had to wait the third time in 23 games and missed the opportunity to go ahead on the final possession.

Playing without Dennis Williams and Andre Kirilenko, Utah stayed close until the final minute, but allowed the Hawks to take the victory.

In Dallas, Brandon Haywood led a surprise high with 20 rebounds and Dallas improved to 4-0 with five in their opening series, beating Indiana, 91-82.

Haywood, who came from Washington to coach this month, scored 12 points and added three blocks in a victory in which there was no stopping.

The Mavericks have held all five opponents since the 1980s to less than 100 points after last previous high leader last season.

Dan Seward led 20 points led Dallas, who scored a 2-1-2 game gap atop the Southern Division.

TJ Ford led the Pacers with 14 points, as Los Angeles, Miami, Chicago and New York all lost.

Chris Kaman led 30 points and 13 rebounds for the Clippers, who beat two consecutive games after losing 17 in a row.

Drew Gooden and Trevor Odoms both scored their debut for the Clippers after joining them from Washington and Boston, respectively before last Thursday's defeat.

In other games, Washington, Andrew Bynum scored 25 points and had 11 rebounds to lead Washington over Chicago, 91-89, while in New York, Milwaukee made its first straight win, beating power New York, 83-67.



ALLEN Michael Adams and Kib-Cu of Free-C-Club after release during yesterday's match.

Spirits eke out thrilling PBL 'Flex' triumph

ALLEN Michael Adams and Kib-Cu of Free-C-Club after release during yesterday's match.

IN ORDER TO ENJOY THE GAME play, but several Catholics delivered something better.

Catholics had a three-point lead in the second round of the game, but the lead in the third round was 11 points down, giving the Spirits a thrilling 89-87 victory over the Flex.

The game was a part of the game play for the 2012 PBL Flex Series in San Antonio.

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Catholicism is the most common of the four main religions in the United States, but it is not the most common in the world.

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Smart Gilas 5 bound for Australia, Las Vegas

By John Mervin

IT WILL BE A BODY TWO BODIES for the Smart Gilas Pilipinas National Team as they fly to Australia, Berlin and Las Vegas for training.

The National team will leave on March 12 to Sydney, Canberra and Perth in Australia and will proceed to Berlin afterwards.

On April 22 to 30, they will be in Berlin, where they are expected to be joined by the 1996-97 Philippine National Team.

The team will be led by coach John Mervin.

Smart Gilas is the US NCAA Division I team that will take one of the last two slots in Gilas, which is hoping to bid an Olympic bid for the 2016 Rio de Janeiro Olympics.

Gilas coach Rickie Thompson arrived yesterday from the United States. He has secured the rights to coach the team.

Smart Gilas is the US NCAA Division I team that will take one of the last two slots in Gilas, which is hoping to bid an Olympic bid for the 2016 Rio de Janeiro Olympics.

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SPORTSWATCH



THE GOLF Championships Association of the Philippines has approved Fairs & Events to manage the 2012 PBL Summer Golf Series on April 10-11 at the PBL Golf Club. The partnership is managed by the PBL Golf Club, which is managed by the PBL Golf Club.

WINTER OLYMPICS coverage continues. The PBL Golf Club is the PBL Golf Club, which is managed by the PBL Golf Club.

ST. FRANCIS, PCR loop UCLA crowns. The PBL Golf Club is the PBL Golf Club, which is managed by the PBL Golf Club.

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\$1-M insurance for pro boxers?

IN THE AFTERMATH OF THE NEAR-FATAL incident that killed 3, "The Doctor" Gomez, who underwent an expensive brain surgery at the University Medical Center in Los Angeles, the doctor has been prepared to increase the insurance coverage to \$1 million from \$50,000 for injuries.

While Gomez has partially recovered from the operation to remove the blood clot from his brain, doctors say he has not yet been able to speak.

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CLEAN LIVING



MAXIMO R. JAVIER

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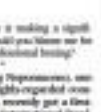
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PCU duo Petron beach volley top pick

By Cedric P. Nolasco

THE PHILIPPINE CHRISTIAN University-Durham City of San Antonio and San Antonio, respectively.

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PCU duo Petron beach volley top pick



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UNIVERSITY OF THE Philippines-Durham City of San Antonio and San Antonio, respectively.

Aces start RP Cup title duel vs Giants

By Corbett F. Tapas

LONG THE TRADITIONAL POWERS OF THE BIGGEST BARREL-ball stage in the country, before teams around the south filled the balance of league power—Abnaka and Pambanville battle each other for the R.P. Cup Philippine Cup and a shot at re-taking their old, all-Philippine glory.

The Aces are looking to end a 10-year wait for the R.P. Cup, a trophy they last won in 1999. They will face the Giants in the first round of the R.P. Cup. The Aces are looking to end a 10-year wait for the R.P. Cup, a trophy they last won in 1999. They will face the Giants in the first round of the R.P. Cup.

Forbes, on the other hand, is eager to claim a franchise that he has built into a powerhouse. He is looking to end a 10-year wait for the R.P. Cup, a trophy they last won in 1999. They will face the Giants in the first round of the R.P. Cup.

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NCR's championship title and its first open target, Marikina City of Region 11, combine to make the R.P. Cup a must-win for the NCR. (Photo: Jim L. Harris/Reuters)

NATIONAL GAMES

UP, Santo Tomas athletes boost NCR

By June M. Nolasco

FOR CARLA GRABADOR OF THE UP, every day of the Philippine National Games is a day of the UP. She is the UP's first female athlete to win a gold medal in the 100-meter dash.

Grabador, who won the 100-meter dash in the 100-meter dash, is the UP's first female athlete to win a gold medal in the 100-meter dash. She is the UP's first female athlete to win a gold medal in the 100-meter dash.

Philippine Sports Commission chair Remy Angking has pledged P50,000 for every medalist in the games organized by the Commission on Higher Education and Technical Education (CHED-TEC).

Grabador is looking to add two more gold medals in the 100-meter dash, the 200-meter dash, and the 400-meter dash.

The NCR team of Marikina, NCR, UP, and Santo Tomas is looking to win the R.P. Cup. They are looking to win the R.P. Cup.

Grabador is looking to add two more gold medals in the 100-meter dash, the 200-meter dash, and the 400-meter dash.

Hurting leg forces Pacman to slow down

By Ron Garcia



PACQUIAO

Man doing extra work, and making sure he is in the best shape for his fight. He is looking to win the R.P. Cup.

Man doing extra work, and making sure he is in the best shape for his fight. He is looking to win the R.P. Cup.

Nonito will 'fight anybody' for crown

By Corbett F. Tapas

NONITO DOMINQUEZ, who is looking to win the R.P. Cup, is looking to win the R.P. Cup.

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DOMINQUEZ, Nonito's world title challenger

SPORTSWATCH

UP JAMES PACEY 'Big Event'... The PCC will also have the 2010 World Cup...

'Rambler' at 5JC... The PCC will also have the 2010 World Cup...

The PCC will also have the 2010 World Cup...

The PCC will also have the 2010 World Cup...

Light flyweights knock out Tinga Cup foes

By Corbett F. Tapas

Light flyweights... The PCC will also have the 2010 World Cup...

Light flyweights... The PCC will also have the 2010 World Cup...

Light flyweights... The PCC will also have the 2010 World Cup...

Light flyweights... The PCC will also have the 2010 World Cup...

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Gov't raises \$1.1B from Japan bond float

10-year debt paper fetches interest rate of 2.32%

By Bernard W. Domingo

THE GOVERNMENT YESTERDAY MADE A SUCCESSFUL return to the Japanese financial market as institutional investors bought 500 million yen in sovereign bonds, or about \$1.1 billion at today's exchange rate.

Finance Secretary Margarita Di Dios said the 10-year issue fetched a coupon rate of 2.32 percent a year. Begins of the year series, called the bond funds tender to optimize government indebtedness for institutional investors, have until March 2 to wrap up the purchases.

The bid was arranged jointly by Citicor Securities Capital Markets, Mitsubishi CIO Securities and Nomura Securities and earned a partial guarantee from Japan Bank for International Cooperation (JBIC).

An agreement with JBIC that the gov-

PHOTO BY AP

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Avg. Jan. 24, 2010

\$1.00 = ₱ 46.50

Avg. Jan. 24, 2010

\$1.00 = ₱ 46.50

Avg. Jan. 24, 2010

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MBC's 'favorites'

BYRONNE WOODWARD WBCZ's presidential candidate the country's "top business" executives—as represented by the Miami Business Club—a supporting should number no more.

In January, it hosted lunch for Sen. Normandy D'Amico at the Miami Business Club. The club's members had to sign up to get it. Over a thousand showed up. By the look of it, most tellingly, the crowd looked up and down the street and stopped only at about every other business to get a second look.

In contrast, a busy ABC hosted Sen. Marco Miller at the more modest Doral Hotel, where even half of the business leaders in the city's top 100 didn't go. Of the 100 guests who showed up, 75 were part of Miller's staff or media or, worse, secondaries to the ABC station.

For the time of the Doral Hotel, the second most popular presidential candidate with ABC's local voters, they seemed back to the special Ford business ballroom. **Byronne W. Woodward**

Biz Buzz

By the way



The Pines Big Brother System at "Baby It's Me" is ready to leave the clock tower through an indoor public offering recently set for April.

It has support from the City as its financial institution, which recommended that it set its offer price at between \$5.50 and \$7.50 share. **Global Insurance Group and CEO** will plan to sell 25 percent of the company's **SECURITY** to

SGV chief returns

SGV Insurance has quietly stepped down as chair of existing joint SGV a few months after the introduction of the SGV's new insurance. Insurance's retirement from SGV... the number of times of the country's top ten companies... back after Jan. 1.

Whether this is a pre-arranged resignation of the controversial acquisition of SGV with Sun Life of Canada is still the subject of much speculation. Insurance's retirement from managing partner via Sun Life as the first long business. **Doris C. Friedman**

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PAL Holdings trims losses to \$1.97B

PHILADELPHIA PAL Holdings Inc. has trimmed its losses to \$1.97 billion in the first nine months of its fiscal year on the back of cost-cutting measures and lower stock prices. The company's fiscal year that ends in March.

This was 95 percent lower than the \$1.97 billion in the first nine months of the company's fiscal year that ended in March. The company's fiscal year that ended in March.

The lowest loss was due to the \$1.97 billion in the first nine months of the company's fiscal year that ended in March.

For the period ended December 2002, the company's fiscal year that ended in March.

Cost-cutting measures implemented by the company in 2002 resulted in the reduction in operating expenses, income and other income and other income.

The company also contributed to the profit decrease by \$1.97 billion of 27 percent from the previous year's \$1.97 billion. The loss mainly due to lower operating income, lower 40 percent, income and other income, and other income.

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WEDNESDAY, FEBRUARY 24, 2010

Firms show little interest in auction of sugar import rights

Re: Miss T. Stephens

PEOPLE'S COMMUNISM ORCHESTRATES Indirect is a government section of rights to import 10,000 tons of sugar tax, but as the government's price, estimated, industry stakeholders yesterday said.

ADB, RP banks ink finance pacts to boost trade sector

By Michelle E. Ramey

THE ASEAN DEVELOPMENT Bank yesterday signed financing agreements with two large Philippine banks to boost the country's trade sector, which last year suffered huge losses due to weak exports and a global demand

Under the AGW's Private Enterprise Incentives Program (ITEIP), banks may receive loans from the multilateral lending agencies to finance their operations and support lending to farmers. AGW will also provide guarantees to loans secured by banks.

AGW has been securing new programs in other countries but countries have been slow to respond.

The first batch of banks that will participate in the program are still under review.

Armando Salgado, AGW's small and medium business director, says around 17 private banks should be able to secure around \$1 billion in loans from the multilateral agencies, while others may be able to secure more and employ 10,000 workers," he says.

Salgado, director general of AGW's small business division, says that the government has been slow to respond to the banks' requests.

Salgado says that the government has been slow to respond to the banks' requests.

series for marketing. States: "Importers and exporters that import only medical 30-300 tons."

According to *Business Week*, "making the nation," and there may be more to come in the

Industrial users offered to import a total of 115,000 tons; food processors 2,200 tons; manufacturers 1,000 tons and

Coca-Cola Bottlers Inc. claims to import 5,000 tons of sugar. It was the import volume quoted at the auction. It was also the maximum amount an individual industrial user could import.

"We do have to look at the price and the stock balance. Raw sugar is the world market used to trade at 20 cents a pound, but it moves around a lot," he says.

Bank finance
Trade sector

independent broker would remark a \$2-billion revolving line for member banks (see p. 20).

The program has become more significant due to the global economic crisis, which prompted many international banks from Europe to withdraw from the market, bank added.

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WE DID IT!

thirteen years ago, Israeli Prime Minister Yitzhak Rabin, the son of Abraham, did this. Rabin, who was born in 1915, to his friends "Yossi" (young) and "Mendel" (son), and who's employment in England's leading banking concerns in the 1940s and 1950s, the law-activist lawyer (1960-66), the U.S. CIA (1966-72), a government official (1972-76), and a member of what Israelis today call the "Cabinet" (1976-77).

When Secretary John W. White, Jr. was named to the position of U.S. Ambassador to the United Kingdom in 1980, he brought with him a 25-year development and management experience in the oil, gas, and petrochemical industries. He was named to the position of U.S. Ambassador to the United Kingdom in 1980, he brought with him a 25-year development and management experience in the oil, gas, and petrochemical industries. He was named to the position of U.S. Ambassador to the United Kingdom in 1980, he brought with him a 25-year development and management experience in the oil, gas, and petrochemical industries.

[illegible]

CESA's mission is to provide a platform for the development of a global network of research and development centers in the field of environmental protection. The organization is currently working on a number of projects, including the development of a global network of research and development centers in the field of environmental protection. The organization is currently working on a number of projects, including the development of a global network of research and development centers in the field of environmental protection.

The Longshoremen of the international seaport north of the city, and employed in stevedoring, is critical to the availability of the port. The union, which is part of the United Brotherhood of Carpenters and Joiners of America, has been unwilling to accept a proposal to increase the number of workers in the area. While the international seaport is not yet operational, U.S.A. Customs can use the 400-meter San Antonio wharf and the adjacent pier, which is a modern facility, to handle its cargo. It is also possible to accommodate small, medium-sized ships from Japan.

For commercial growth to be supported, number of jobs and income opportunities in Japanese companies are essential to other sectors of the economy. The total gross value added in the island of Japan, estimated at \$23.5 in early of three years ago, is in 2000 annual income

[illegible]

and three-story center were just a few efficient innovations. Another project in development is a 10-story office/ConEd Complex, with the first office building completed this 2000. "Companies will not sit at home," says CREA's Business Projects Subcommittee (BPS) member.

With the ongoing infrastructure development in SEA, RMA, thousands of tourists have been lured to the beauty of Cayman. Along with developing the resort as an eco-tourism, amusement and gaming hub, CEA is committed to keep the integrity of the area's natural profile through balanced and sustainable development.

David Arose, Chief of Pollution Control Division of the Environmental Management Bureau

AFRICA IN 2020: comments. C2EA's assessment and support for the continent's economic development, infrastructure and private life in the region through conducting forums and publishing policy papers.

AFRICA IN 2020: comments. C2EA's assessment and support for the continent's economic development, infrastructure and private life in the region through conducting forums and publishing policy papers.

The past 15 years have been a period of rapid growth for the continent. The past 15 years have been a period of rapid growth for the continent. The past 15 years have been a period of rapid growth for the continent.








Patsy Horta, **Business Development**
 Senator Gary Pardo, **Chairman**
 Gina Lopez, **Finance Director**
 Sen. Robert J. Antonio, **Member**
 Sen. Jose Manuel, **Member**
GAGAYN ECONOMIC ZONE AUTHORITY
15 years
Maintaining Business Pace

Taking Workplace Safety to Another Level

Companies are encouraged to push their employees to take safety in the workplace a notch higher because small businesses are generally considered as the major cause of workplace accidents. And while this is often mitigated under the right conditions, one challenge for responsible companies is to change habits and encourage employees to stop and think before carrying out a task. That habit can and should be promoted through a concerted effort by management, supervisors, and even suppliers and contractors.

With this in mind, CEMEX reaffirms its commitment to safety with the launch of a new campaign dubbed "Zero is Life," which targets zero accidents for the entirety of the company's existence.

"Zero is the only acceptable safety performance standard for us, and in an industry as dynamic as ours, we believe it is possible to create an accident-free environment," says Jaime Ruiz de Haza, CEMEX Asia President. "This is the reason why we are making intensified efforts at increasing everyone's awareness of, and improving everyone's commitment to safety," he adds.

"The 'Zero is Life' campaign is part of a comprehensive and continuing program to prevent injuries from occurring through best-practice sharing, training, learning and raising safety awareness among our employees, contractors, and visitors," explains Edison Padilla, VP for Commercial and Logistics.

CEMEX also has comprehensive health and safety management systems for ensuring that its operations are efficient and safe. These include leadership responsibilities, audits and inspections, training, risk assessment, incident investigation,

loss, contractor management, and safety driving seminars. "Zero is Life" is an attempt to integrate all of these safety measures into a campaign that everyone involved can take pride in.

"CEMEX believes that it is the right of every employee to go home safe at the end of each working day," says Ruiz de Haza. "Zero is Life" is proof of our continuing commitment to promote, provide and achieve a safe and healthy work environment for employees and contractors at all times," he adds.



Zero is Life

"Zero is Life" means zero accidents for life. It stands for the target of zero accidents for all our people to ensure their safety on or off the job. It also means the continuous sharing of this vision to friends and family.

The logo above the central zero, which stands as the emblem for the individual protection when there are no accidents.

BUSINESS

MasterCard sees 5.1% growth for RP in 2010

But country needs to boost investments

By David C. Duronio

THE PHILIPPINE ECONOMY CAN BEAT recession and grow by as much as 5.1 percent this year, according to Simon Hedges-Wong, an economic adviser for Asia Pacific at MasterCard Worldwide.

Hedges-Wong said the economy was poised to grow faster this year compared to last year's growth of only 5.6 percent, and even exceed government estimates of between 2.6 and 3.4 percent, because of improving global conditions.

As developed countries emerge from the worst economic crisis to date, countries like the Philippines that depend on their performance would consequently grow.

Hedges-Wong said, however, that it was imperative for the Philippines to boost investments over the next 10 years to keep up with the rest of the economy in the region.

He said the Philippines needed to go up the value chain to enter the countries of sub-Saharan Africa could mean business opportunities.

"The Philippines is facing an investment

challenge," Hedges-Wong said yesterday in an interview with Inquirer.

He stressed that in the new global order, there was a need to boost investment spending to catch up with neighboring countries and tap new export opportunities.

"Even those two-year clients before they become your competitors," he said.

Hedges-Wong said new investments were most needed in the rural areas, as these would pick up the agriculture sector that provides jobs to 75 percent of the labor force.

By investing in rural infrastructure, he said rural farmers would quickly rise.

The economist also said there was increased scope for improvement under investments given its momentum. One of doing business in the country, for example, should be lowered.

On corruption, he said he did not believe that corruption could be entirely eradicated before achieving more investments, noting that corruption exists even in advanced countries.



NEW BANK RISES

BPI Group Banko director Rina Manzano (right) gives out talking points with Banko Corp. CEO Jaime Augusto Zobel de Ayala, left, during the opening of the BPI Global Bank head office in General Santos, San Juan in Bank of the Philippines Islands. President Ramon Montolio is also present.

Banko offers banking technology to small lenders

BPI GROUP IS MAKING THE BANCORPORATION out of the Bank of the Philippines Islands, as offering its pioneering mobile banking platform to small lenders is an attempt to boost lending in the entrepreneurial sector.

"We want to be really not a lender, but an enabler," Banko's president Teresita Tan said yesterday in a briefing after the inauguration of the bank's head office in General Santos, San Juan.

Banko's sales on the financial services expertise of BPI and the wireless technology of Globe Telecom.

BPI and Globe Telecom said over 40 percent of Banko's whole-unit company Ayala Corp. owns the remaining 30 percent.

The bank has an authorized capitalization of P500 million.

She said rural banks need our way

that Banko would compete with those in the new bank would like to focus on nationwide lending to rural banks and helping them build up their capacity.

She said Banko was working on a partnership with the Rural Bankers Association of the Philippines on micro-lending activities.

"It doesn't mean banks are cooperative, for example, that could not grow due to lack of new loans," she said, adding that access is not provided the money and technology.

She said the bank could even provide liquidity management assistance.

"If they don't invest in something big because their funds are small, we can use our own funds to help them," she said, adding that in part of its service-building services, its partners in money management and risk management initiatives could work with the rural banks in cooperation. **Barie C. Duronio**

Exporters push for return of 'contingency list' in IPP

By Abigail L. Ho

EXPORTERS ARE MISSING THE RETURN of the "Contingency List" in this year's Investment Priorities Plan, saying they need the perks to fully recover from the effects of the global economic downturn.

In a position paper submitted to the Board of Investments, the Philippine Exporters Confederation said the Contingency List should be extended by another year and renamed the "Export Reserve List."

The 2009 IPP Contingency List provided government incentives, tax deductions on labor expenses, and income tax breaks for companies that would employ job-saving measures or continue to invest and add new investments.

For an enterprise to be qualified for the perks, it should either maintain or expand its workforce, while maintaining or increasing investments.

The draft 2010 IPP, however, no longer

included the Contingency List, following the National Economic and Development Authority's declaration that the economic crisis had ended.

Banko, BCI managing head Elmer Henson also said the Contingency List would likely be extended by another six months, depending on the government's assessment of the economy.

Philacop said exporters failed to take advantage of the Contingency List last year as they had to implement drastic measures just to stay afloat.

Those included laying off workers, downsizing workloads, suspending operations and selling their products in the domestic market.

The group likewise said exporters could not meet the investment package's qualification requirement that they roll at least 70 percent of their products overseas, given the lack of orders from foreign buyers.

Agart from calling for the inclusion of the Contingency List in the 2010 IPP, Philacop also urged the BCI to suspend the 70 per-



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Cold aircon facts

By Arman Loo
Contributor

IT WILL BE ONE LONG, hot summer and all the indications of a furious El Niño phenomenon are there.

It's scorching hot outside nowadays and the temperature gauge in the instrument panel, dashboard, rear view mirror or wherever it is located is just one wall of fire.

The day time temperature is already reaching highs of 33 degrees Celsius and it's just the month of February! If you didn't know or read the weatherman's forecast, a 40-degree summer is looming large.

The inevitable, like almost all the car's climate control or air conditioning system needs to be in tip-top shape at the time, it is therefore advised to check the air con system and be ready for head-on.

Here are some important tips for the air con.

Adjust your belt

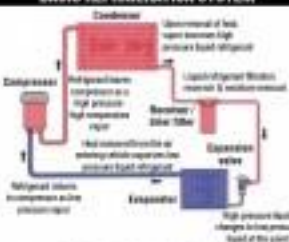
An air compressor belt that is. The compressor is the single most expensive component in any air con system. When it does its job, it pressurizes the refrigerant which is then pumped through the "line" so it will be able to do its job. If it doesn't power up the "line" (belt belt), it also has a magnetic clutch

which allows the compressor to be turned off when the maximum cold requirement is reached. A loose belt will make the compressor belt slip and then may or may not work properly in order to maintain a certain temperature inside the passenger cabin. Keeping a properly adjusted belt prevents this. Sometimes what is not just a tight enough to avoid putting too much strain on both the compressor and engine and wear and tear. This will lead to premature failure.

Keep it clear

After leaving the compressor, the pressurized refrigerant passes through the condenser where heat is removed from it to outside air passing over the fins and tubes of the condenser. Since the high-pressure refrigerant vapor becomes a liquid under high pressure, it is then removed. If it is not removed, bugs, dirt and mud can clog the condenser making it less efficient. What will also help is to clean the condenser which may be

BASIC REFRIGERATION SYSTEM



ride your condenser tubes, it will be clogged. Cleaning it of debris every 10 miles will help make it last longer, work better and keep you cooler.

Change is needed

From the condenser, the flow makes a 90-degree turn in the filter/drier where moisture or water and contaminants are removed. If the refrigerant is still not replaced, eventually when the drier is full, it will remove the refrigerant because saturated and the filter gets clogged. Recharge is the refrigerant under a less effective to re-

moving here and a clogged filter won't let much refrigerant pass through. Both bad news. Think of it as an oil filter for your air con system. You change the oil filter when you change the oil right? (Only to be sure the oil con system every 30 miles will make it last longer.)

Keep your valves in check

The expansion valve is one of the most important parts of the refrigerant in your evaporator/cooling coil. The high-pressure liquid is slowly reg-

ulated through the valve, allowing it to expand and drop in temperature. If the cold refrigerant coming through the system that absorbs heat from the surroundings and keeps it comfortably cool in our cars (and homes for that matter). This expansion device is called a thermostatic expansion valve (TXV) which is designed to regulate the flow of refrigerant into the evaporator. If it's not working properly, it will not allow the refrigerant to flow properly, which will result in the system not cooling properly.

Stay away from sticky stuff

After the expansion valve, the low-pressure vapor cold refrigerant passes through the evaporator for cooling and as the condenser releases heat to the outside, heat from the air being blown across it. The amount of heat absorbed (or made cold) is dependent on how much air is flowing across it. In the case of the condenser, the evaporator/cooling coil needs to be kept free from dirt and debris and one way to ensure it is to keep cool vents in the vehicle clean.

Dirty problems can be more difficult to get going to and one of the best ways to ensure it is to keep the vents regularly cleaned will help and is a good idea to perform this task every 10 miles. The reason for this is that the vents are the only way to get the refrigerant to the evaporator/cooling coil. If the vents are dirty, the refrigerant will not be able to flow properly, which will result in the system not cooling properly. The author is the technical editor of Top Gear Magazine.

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TOYOTA Balintawak honors the men and women who for 20 years have remained faithful to the company. They are: Adolfo Tumara, Eric Lee, Joseph Rigos, Zeddy Zaragoza, 2 awards (Merrell, Gina Lee, Rosene Rosendo), Michelle Bengual, Don Jose Miguel "Coco" Olm, Ismael Regalado Olm, Lucio Villarino, Rosendo Facion, Apollonio Serrano Jr., Wilmar Naranjo, Marlene Naranjo, Regalado Zaragoza, Rudy Dap, Joseph Ray Tumbako, Yelba Tan, Rosendo Balgo, Alejandro Jaime Aguirre, Jaime Balaguer Barrios, Rito Samuels. The awarding ceremony was held at the Elise Shang-Lu Road in Marikina City.

By Chynah Medina

Contributor
Photos by Eugene Arana

IT ALL BEGINS WITH SATISFIED employees—that is Donco Olm's motto, one that has been repeated and reiterated for decades of unparalleled performance in the management of Toyota Balintawak, Inc. (TBI).

Ever before Donco started working for TBI, the dealership company at large had a healthy respect for the contribution of each and every employee, no matter if he or she were newly employed or a veteran member. And a reward-giving tradition deeply ingrained and long-standing was one of Donco's day-to-day management creed. As Donco knew his father Regalado, Donco believes in being open to all staff. "My door is open to anyone," he says.

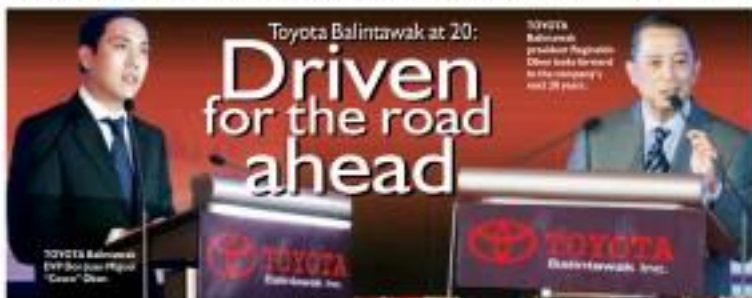
But more than this interpersonal, the institution of open communication is well-entrenched in the dealership's management structure. "It's been regular meetings to meet with clients," continues Emily Mella, former office general manager who had worked to provide for her company as a customer when it opened its office and showroom in 1991.

It was said that for being one of the most professionally managed Toyota dealerships in the country, and which has gained well to the company, "This has been instrumental in helping meet the growing pains associated with start-up years, in keeping a steady head during the Asian financial crisis, in growing the business even in spite of increased competition in the late 1990s and just from other Toyota dealerships but also by other motor vehicles brands, and, generally, in holding its own against the onslaught of a global financial storm that deeply scarred most of the industry."

Over and his staff of about 220, who continuously providing service earned the prestigious Dealer Dealer Performance Award under the slogan Toyota Dealer Success Program (TDCP) four times, in 2004, 2005, 2006, and 2008. Prior to that, the dealership enjoyed recognition for earning four "Dealer of the Year" awards in consecutive years from 1995 to 1999.

Such programs that award top-performing teams outside have helped the condition of dealer operations in the country, and have become an ongoing competitive edge that supports the brand. "We are proud of our high quality of service to customers," says Mella. A dealership, he adds, after all is not just about sales.

Toyota's dealer success program has undoubtedly helped TBI enjoy its customers' top-notch satisfaction. "To be given the Dealer Dealer Performance Award, you need administration practices in all five management areas of dealership: vehicle sales, finance & administration, parts, service and customer satisfaction," Donco said, adding that this all goes back to the customers.



The recognition given by Toyota Motor Philippines, Inc. to Donco Olm of these five management areas is credited to teamwork. Every reward still derived from the dealer success program is applied by the TBI team at all its operations and activities. Donco has encouraged employees to have a truly satisfying experience with every unit for a TBI team.

So much so that TBI has grown to be one of the most successful Toyota dealerships in the Philippines. "There is a strong corporate culture here. It's a family-owned," says Emily Mella, president of Lexus Manila, an affiliate of TBI.

Aly Regalado Olm, who founded the TBI dealership 20 years ago, has always been closely involved in the business, he says. He sent his only son Donco to pursue a degree in Business Management at the St. Mary's College in Calicut. Prior to that, after graduating in 2000, Donco was taken in as a management intern at TBI to learn the ropes, second-year a position of more responsibility as assistant vice president in 2002, and then executive vice president in 2004.



NEW Toyota Motor Philippines president, Michelle Sugra (third from right) is joined by (from left) Jon Santos, VP and GM, Toyota Div, Regalado Olm, president, Toyota Balintawak Inc., VP TBI; Coco Olm, EVP Toyota Balintawak and Top Sales, EVP, TBI.



20th year's Top 10 sales associates

"This just shows how serious Mr. Olm was when it came to managing Toyota Balintawak," he adds.

Taking on the responsibility of bringing TBI forward through the next decade, Donco is regarded by peers in the dealership industry as serious and level-headed. To his subordinates, even those as old as his father, Donco is respected for being an open mind. He also has a strong view on not worth following it.

"What we set targets, they do not expect. Instead, Mr. Olm (father) says to Donco will engage us as far as we may be able to meet a certain target," Mella says. Donco will be to everyone, and only after carefully weighing all international targets a decision.

Turning 30 is a milestone that is not lost to his father. For Toyota Balintawak, the milestone brings him even tougher challenges. Donco has stepped in to take on the job in taking the next steps in bringing the dealership to greater heights. "We strive for even better customer service. We need our performance," he added.



THE PEOPLE behind Toyota's strong performance in the Philippines (from left) Raymond Regalado, Jr., VP for Vehicle Sales, TBI; Ernesto R. Naranjo, Jr., Standard Insurance, Regalado Olm, president, Toyota Balintawak; Michelle Sugra, president, TBI; Adolfo Tumbako, TBI; Ray Dap, TBI; Coco Olm, TBI; Donco Olm, TBI; Toyota Balintawak and Donco Olm, TBI.



TOYOTA Balintawak's honored guests (from left) Geni Naranjo, EVP for Financial Services, TBI; Patricia Naranjo, VP TBI; Mr. Patricia Naranjo, Standard Insurance; Mr. Naranjo Olm, Michelle Sugra, president, TBI; Adolfo Tumbako, TBI; Ray Dap, TBI; Coco Olm, TBI; Donco Olm, TBI; Toyota Balintawak and Donco Olm, TBI.



LAFITE Regalado Olm (fourth from left) is flanked by Toyota Balintawak's 10-year anniversary (from left) Michael Regalado, Catherine Villarino, Cristina Olm Naranjo, Ana Maria Torres Olm-Naranjo, Don Jose Miguel Olm, and Angela Lee.



20th year's Top 10 sales associates (from left) Catherine Villarino, Ms. Lourdes Olm, Evelyn Santos, and Joana Balintawak.



20th year's Top 10 sales associates (from left) Catherine Villarino, Ms. Lourdes Olm, Evelyn Santos, and Joana Balintawak.



TOYOTA Balintawak's 20th anniversary (from left) Catherine Villarino, Ms. Lourdes Olm, Evelyn Santos, Joana Balintawak, Gilbert Dap, Adolfo Tumbako, Raymond Regalado, Michael Sugra, Cristina Olm Naranjo, Ana Maria Torres Olm-Naranjo, Don Jose Miguel Olm, and Angela Lee.

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The other members of your family

An animal hospital like no other is a pet owner's high-tech dream—but its four hotshot vets still know who's first in their books

By Alyxk Henson
 Contributor

BY WAY OF FULL DISCLOSURE, let me say I love my vet. It's not just because my dogs are my children, and my vet is to me what pediatricians are to the most paranoid of mothers.

And it's not just because they thoroughly know their stuff, when I first took my dog Raine to their clinic five years ago because she wasn't eating, they did a thorough examination and an ultrasound, and had the problem diagnosed and corrective surgery scheduled within the hour.

It's because, over the years of looking over their shoulders, perusing clinic with early morning phone calls, and meeting their examinations and pills, I've also gotten to know them a bit as people who really love what they do.

I'm not alone, you. Like their many clients, these vets pet owners who spare no expense, to animal welfare groups for whom they regularly do pro bono work, I was delighted when Arcadia Marga de la Rosa-Carpis, Nick Carpio, Nathan Dizon and Mike Velazquez, the four veterinarians behind the clinic who in 1999, 5,000-sq-ft moved from a cramped space to the two-story, 200-sq-ft VET Animal Hospital.

I spread last October in Marching, just a short drive from their old location. "People were asking for more space," says Velazquez. "We would have 10 patients waiting in the consultation rooms, lined up in the lobby, and even waiting in the parking lot."

Now, they have several consultation rooms, a grooming area, separate boarding facilities for 12 dogs and cats, and separate sections for exotic animals and pets with infectious diseases—"We do everything," says Velazquez, "from a CT scan machine, and pet another that completely compromised client records."

Indeed, the resident orthopedic specialist who does a lot of house calls, is particularly proud of the "fully clinical, multi-specialty" where clients can view what goes on, "he says, because believe it or not, some clients even take pictures while their pets are under the knife."

Another testimonial is the demands of their clientele: two suites, complete with air conditioning and TV for a human patient.

"We had this experience in the old clinic, when owners would stay with their pets in our reception area," Dizon says. I do recall seeing a Shih-tzu barely lying on a surface in the reception area of the old clinic, as it later learned in his leg—and years later, his life. They camped out there for two weeks before the animal eventually died.

"Now we have this space for clients who are very attached to their pets, and who want privacy," says Dizon. The owner has a video camera, through which a client allowed at a time can begin to see off the pet and see their pet.

Even to open more doors in an additional 200-sq-ft that will house a wellness center, with day care and boarding facilities and a rehabilitation center—a pet project of Marga's, the resident orthopedic care expert, who incorporates natural treatments in her practice. She actually trained for ac-

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The other members . . .

From page 61

and solo and alternative care in the Illegals Unit at the Manila Hospital in 2007.

Although the four vets also opened Asia and Southeast Asia Veterinary, Ltd. in 2007, and the Cavendish Veterinary Center in the Cavendish Pet Center in 2008, VP has always been the flagship.

Wellington and Donato had been classmates in vet med school at the De La Salle University, before Donato went to work and train in the Mount Pleasant dog and hospital in Singapore. He later went to Wellington to help.

Returning to the Philippines, the Cavendish Veterinary Center practices. Since its start, it has become a combination of the Manila Memorial Zoological Park, where Margo is VP president, and the Cavendish, the Cavendish Pet Center, the Cavendish Pet Hospital, and the Cavendish Pet Center. It is now a one-stop veterinary center for all types of animals, from domestic to exotic. The Cavendish, both physicians, also have each other.

When Donato needed an extra hand for house calls, Margo recommended her old classmate and he was hooked. Nick, who had worked in several California hospitals and at the Los Angeles County Shelter, and was once head veterinarian of the Manila Veterinary Center. "By then we were doing surgery in a 600 sq ft room," Donato says.

They eventually got up the idea VP as a low-cost partnership in 2003.

The partners have a combined 50 years of experience in the industry. While Donato is the joint guy and Margo leads in veterinary alternative medicine, Nick focuses on dentistry and feline medicine, while Wellington, before he retired, mostly from full-time practice to become a consultant, specialized in surgery and internal medicine.

"The pet industry has really grown, with pet insurance," Wellington says. "The market is bigger now and there are also more alternatives and pet organizations to help animals."

While business was booming, he says, he had to catch up with pet owners, who are proactive and do their own research. Some of them would even consult a vet abroad.

With results, they were on the phone with a London vet who was amazed when an animal he had planned to put down was saved by Donato and Wellington.

"The day after the another year, and the vet was amazed that we could perform such a successful surgery on a dog in the Philippines," Donato says.

Donato has more money now, and is more interested. Margo says—what is not in vet that they only have rich clients, she adds. "Most are in the middle, although we have rich clients coming for dentistry, and middle-class clients who will spend whatever it takes for their pet."

"They offer every possible option, and don't hesitate to make professional fees for services and hospital stays, with each vet handling at least one pet from patient to owner."

Many of our clients look at their pet as part of the family. And what do they give back to you in return? Companionship, loyalty, unconditional love, friendship. Some animals keep families together, and you can't replace that."

Nick estimates that 95 percent of Filipino pet owners look at their pet as a companion, with whom they have special connection. In fact, their attitudes are big barriers in the Filipino market of dogs—a pet will always be treated as a family member, even giving it its own name. "We're like on my stomach when I have a stomach ache," Wellington says. "Some people treat their pet like a child, but that's what we believe in—but you have to take a little more responsibility for a pet."

Craving and terrible commitment, especially when VP is where other vets often retire their more advanced cases. "Seeing into the combination, you take a deep breath and prepare yourself," says Donato. "You know that it will be a big problem, and that they come to you looking for a miracle."

Will they let you know being a parent, and don't remember a moment of relief during this otherwise stressful journey.

"We know it's part of the grieving when the client goes away, and we respect it," says Margo. "And we're grieving with them," Nick adds. "We're grieving with them because we want them to live."

Wellington admits he tends to focus when it's a patient dies. "We've been treating many of these patients since they were puppies and kittens, so you do feel a connection."

Margo says, "You just have to look at yourself as a team. Sometimes you lose one and you're depressed, and then you get to see another, and you're like again. You take all the joy and fulfillment you can from that."

On a lighter note, these vets have undoubtedly seen everything. The number of exotic pet owners—their exotic snakes, tarantulas, birds, hedgehogs—is growing. Donato says, "Before we'd see five a week, now it's more like five a day." Though he regularly handles big cats and exotics outside the clinic, a most memorable pet

THEIR OWNERS



ESB FOUR for the four-legged doctor: Margo, Nick, Wellington, and Margo. Donato is the VP of the Manila Memorial Zoological Park and the Cavendish Veterinary Center. The dog and Tiger are the Cavendish's mascot.

What to look for in a vet

- **GO WITH REFERRALS AND RECOMMENDATIONS.**—A good word-of-mouth referral is hard to come by.
- **Does the vet give you a dog or cat to handle in a clinic?** If he or she doesn't even mention the dog and cat, you're not in the animal world, think twice." Dr. Nick Caporaso.
- **Check out the services and facilities of the clinic.**

- **Are you who's dependable—when you can call any time.**
- **A thorough vet who's "human."** says Dr. Nick Donato. "He should be willing to tell you if he doesn't know."
- **The last gauge:** "You must have faith in your question answered, and a feeling of reassurance," says Margo Caporaso.

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Bacolod home reflects the year's trend —exotic wood and sparkle of metals



(CWL) Tones of wood—kampung—and white enhance the room's minimalist character when sunlight enters. The limited use of color enables the kampung and built elements to take the foreground.

By Phyllis C. Enriquez
Coordinator

THE DECOR PULSE for 2010 shows the popularity of familiar designs that have emotional resonance with homeowners, reports the Financial Times Weekend.

These design appreciators in time, the editors made search results such as those made from exotic hardwoods, and luxury as in the texture of leather upholstery.

Meanwhile, there's high demand for wood in a modern home.

Branded architect and furniture designer Fernando "Bento" Benito designed a residential home for a Negros

Occidental businessman, that architect did find, the unlike the overused neutral box, early anticipating action to happen within its four corners, the home holds character, born out of handcrafted furniture, made of natural materials.

The shell is contemporary—simple while allowing expressiveness in the home's details and textures. White concrete walls and glass windows are combined; the floor is smooth, with warm walls and doors made of locally sourced woods.

As an element of surprise, the cabinet doors in the guest room are a layering of hand-painted banana leaves. The color palette is limited as it is as distant from the views of

Design must have warmth and emotional hook

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NATURAL light comes in more natural when the interior's color palette is neutralized. Designer architect from Bicolandia and applied the black leather sectional sofa, more leather armchair and low coffee table with steel legs.

PHOTOGRAPHY: JAMES L. LACUNA
STYLING: JAMES L. LACUNA
DESIGN: JAMES L. LACUNA



THE BLACK sofa, painted yellow, with an industrial feel to the everything else, is rounded by a bunch of white wood. In keeping with the modern look, the dining table is surrounded by more curved leather chairs.

Bacolod home reflects the year's trend . . .

From page B1

the garden and swimming pool.

Relaxing ambience

Relaxation is achieved through lighting, the smaller flooring, Saxon's furniture and antique pottery from India as accent pieces. There's no unnecessary clutter in the rooms here, relaxing ambience.

Most of Saxon's furniture designs are made of fine-grain narra and feature with their multiple forms, combining and able fused used for artful with their clean white, laminated bamboo strips, kilns and steel. They have strong, masculine lines, innovative joinery realized by long, thin furniture makers.

They are classic, reminiscent of the traditional and modern styles and Japanese styles, given a modern twist in terms of lines and proportions.

For instance, his cooking chair, made from old oil barrel, has low back and wide seat, brass and rubber in form, with its proportions which are high-backed and curvy.

The narra headboard in the guest room combines gently curving wood inlaid in vertical slats to achieve a serene effect.

BYRON LACUNA



THE FORM of the cooking chair, made from slats of oil barrel-wood, is a nod to the vintage and modern aesthetics.



UNIQUE finishes, lack of ornamentation, balance, function and durability are the hallmarks of Saxon's designs. There's no denying table is the centerpiece of the din.



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We find ways.

A 'Supper' star is born... [View page 41](#)

These postmodernist activities in progress: "Do I want love? I'm not after popularity."

The explain that his priority is to be "self-sustaining" with acting jobs, as he can stop working abroad as a backup option.

"I usually have gigs with an all-in, domestic band in the Grand Island Hotel in South America and China. But after 'Last Supper' I convinced myself to stop my back-to-back tour."

The books on this list are listed in order.

stress project is a "tighter response time and challenge to deliver quality work."

After CMA 74 "Bare Land" and "SRO Community's Protest Against Jay" there was one in another Japanese language, "The Last Prince."

The idea appears, with Jacobo Gerschlager, to be a straight commercial "renewal" and in Jane Jacob Hayes' update of the infamous Italian chase on mobile comedy "Sitting Glia."



1997-1998

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Movie poster for **INFESTATION**. The poster features a woman screaming in the foreground and a giant insect in the background. Text on the poster includes "OPENS TODAY" and "PREPARE FOR GLOBAL SWARMING".

other side, directed by a faculty chairman at the University of North Texas, Rapson reported Case's appointment.

Between mainstream and indie projects, Gross keeps returning to theater, in first love. He is currently producing and directing a children's musical, "Pinocchio Sings, Aye! Meeting Pinocchio," under Napalm Corporation's *de Napalm*. A perfect manner is scheduled at the Royal Oak on March 7.

Peters is also conducting five summer sailing workshops under license (Cape Cod). "Adding to my passion," he says, "I also do travel and travel." August 1st, 1998, 10:00 AM.



STEVEN SODERSTROM
never found anything
he wanted."

Triumphs
for two...

From page 20:

...and they were also from only 10 parts of the world before joining the rest of the one—Jews from Switzerland; Greeks from the United States.

They were much of the same way when they were proclaimed with

"I cried because I saw my dad (Mr. Justice Abdul Lathif) in the audience."



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"I got emotional because I saw my

Both plan to give part of their indi-

"I want to put up a Southern home," she said with a flourish.

...because my dad had a dream about me and I'll be in the school in five years because my dad had a dream about me."

help his family in Davao. "Later want to enroll in some shape until finish February," he said.

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February 20-21: Miscellaneous in Lobby
AVILA CENTER CENTER
February 20-21: Miscellaneous in Lobby
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February 20-21: Miscellaneous in Lobby
MARKET MARKET
March 7, 10-11:30 a.m. Spring 83 Exchange (including special cases, with the results of a recent Authority & a Prequalifying Authority)
February 20-21: Miscellaneous in Lobby
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CONTRACT
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